

GajShield Case Study - Lintas

• Organization

Lintas



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(CTO)

" We were looking at a comprehensive solution for threat originating from outside like spam, phishing, pharming, intruders, viruses, malware and spywares. We were equally worried out threats coming from internal users due to the advent of web 2.0 applications, Social networking sites, webmails and SSL enabled websites. "

• Overview

Lowes Lintas is one of the leading Advertising agency in India. With increased demand on their resources and a more complex IT infrastructure, the company was facing a number of challenges fulfilling its promise to deliver secure, timely information to its customers. As a company with limited IT resources and Eight major offices and more 10 small offices, Lintas was forced to use a less-than-ideal system for communicating important documents and information between offices.

• Lintas Needs To Connect

Lintas has two applications which is widely used in all the offices (Large & small branches as well as remote users). One application is an customized ERP system using Oracle as the database, all users connect via Citrix to access this application. Apart from this they have a Knowledge Management developed using SQL and web based interface.

All the major branches are connected to the head Office via 64 kbps leased line, which is being used for voice and data. There are about 5 small offices with users ranging from 2-5 users per location. Connecting these locations to head office through leased Line was a very costly option.

Lintas was also facing a number of challenges integrating its offices. Each office uses a different Service provider to connect to the Internet and has its own separate local area network (LAN) environment. This environment highlights a number of inherent problems that were putting Lintas business at risk:

• The Problem

- Separate Offices** - Lintas has 13 separate physical locations, each with different types of connections to the Internet, that need to communicate and collaborate.
- Unreliable Existing Connections** - The existing method of sharing files and information via email and FTP is unreliable.
- Limited IT Resources** - There is no dedicated IT staff at all the locations, so any solution has to be straightforward, easy to implement, and self-managing.

• Searching for the Right Solution

The standard solution for connecting multiple locations of a company, a virtual private network (VPN). Lintas knew that it needed to solve its current issues, but it also knew that a traditional VPN was not a feasible solution. With the two different Internet connections and no internal IT staff to handle the complex technology that is part of a VPN, as well as the reality that outsourcing to a large managed service provider was far too expensive, Lintas was left looking for some other way to meet its needs.

After implementing GajShield appliance, Lintas realized it could securely connect its multiple offices without hiring additional IT staff or purchasing expensive and proprietary equipment. With a "point-and-click" VPN solution designed for small-to-medium businesses, GajShield provided secure and scalable LAN-to-LAN connectivity over the Internet while addressing all the problems that Lintas faced when considering a traditional VPN solution.

GAJSHIELD

Progressive Security

CHALLENGE:

Secure connectivity between multiple offices, improve user and application visibility and reduce exposure to network threats.

RESULTS:

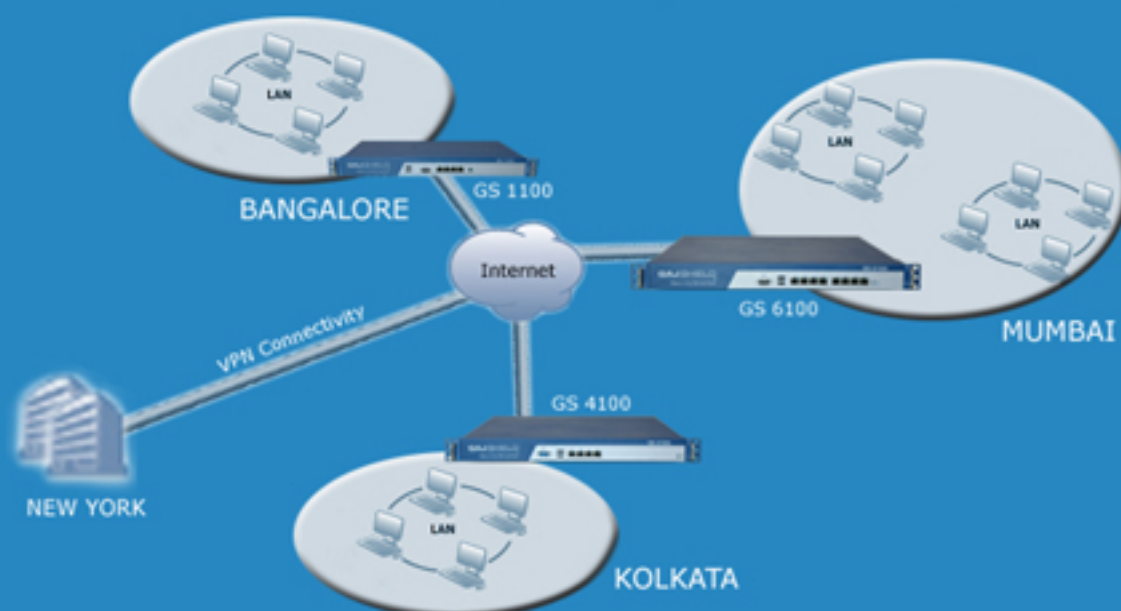
- Better connected enterprise
- Visibility and control of user and application.
- Reduced risk from threats.
- Creation of enforceable application use and flexible user group policy.
- Cost savings due to device consolidation.

• The Solution

- **Fast, hassle-free installation** - Lintas went live with GajShield VPN services the same day that the services were downloaded onto the company's dedicated PCs.
- **Immediate secure, seamless communication** - Within a matter of hours, Lintas was transmitting files and information securely via the Internet using GajShield VPN between its Mumbai head office and Hyderabad. Subsequently these were extended to other single user locations as well as Branch offices.
- **Proactive monitoring and alerting** - Lintas has already benefited from GajShield's monitoring services. Shortly after installation, GajShield actually alerted Lintas's Mumbai head office to a problem with its Internet connection at the Mumbai Express Towers office, which was unrelated to the GajShield solution.

• Implementation Plan

GajShield Firewall/VPN appliances have been implemented at all these locations. Site-to-Site VPN is enabled on this device and access policies have been set up on the head office set up. So when a remote user or there client needs to access the H.O Servers, he logs in through the VPN client and comes securely via the internet. Access policies for there users have been set up at the GajShield Firewall/VPN appliance at H.O.



• Conclusion

Without making a substantial investment or having dedicated IT staff at each location, Lintas has been able to create what it never thought possible: an affordable and robust VPN for its entire business. Employees at the various Lintas offices, especially those who travel between offices, are "delighted" at the connectivity and privacy that GajShield provides.

• About GajShield

GajShield is a leading innovator of UTM appliances offering powerful & integrated protection, Data Leak Prevention, Application, user visibility & control, granular policy definition, zero day protection. GajShield delivers pro-active security to networks delivering real-time protection against fast moving threats like spyware, phishing, masked applications like Malware, Adware, P2P, Instant Messaging and provide visibility and control over content going out of an organizations network. GajShield UTM appliances are used by more than 1000, Small businesses, enterprises, educational and government institutions to protect their networks proactively. For more information call 91-22-6660 7450 or email info@gajshield.com